# Sheet Metal Products for the HVAC Industry



# **About Royal Metal Products**

Royal Metal Products was founded in Douglasville, GA in 1989 by J.R. (Roy) Crider and Jim Ishee to create the premier manufacturer and provider of residential and light commercial HVAC sheet metal products in the Southeast and Mid-Atlantic.



In order to accomplish this goal, both owners committed to providing their customers with the highest quality products in the industry, sold at market price and supported with exceptional customer service.

This formula for success has led to consistent growth each year since its inception and the establishment of key partnerships with the highest caliber wholesalers throughout the Southeastern and Northeastern states.



To support the needs of our customer base and the growing housing market, Royal Metal has consistently invested in upgrading the plant facilities, equipment, manufacturing system, product research and development, and customer service initiatives. As a result, plant operations now produce over 2,500 different HVAC products supported by core products of metal pipe, elbows, ductwork, register boots, insulated boxes, collars, wyes, tees, flexible duct and other fittings.

In 2005, Royal Metal Products built a new state-of-the-art manufacturing facility in Temple, GA and in 2007

expanded with another 60,000 square feet. Together with the original Douglasville plant, we now have over 300,000 square feet of manufacturing and warehouse space. In addition, the manufacturing facility is supported by an internal machine shop with professionally trained machinists, and a shipping department which includes a fleet of company owned trucks.





Plant employees of Royal Metal Products are all incentivized for piece production above set standards which has resulted in high productivity, low turnover and unmatched product quality over the years.

The future has certainly been anticipated and embraced by Royal Metal Products and we stand ready to serve your needs.



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# **Policies**

### **Freight Policies**

All orders of \$5,000.00 or more are full freight allowed and are delivered on a Royal Metal Products Truck. Orders less than \$5,000.00 can also be delivered freight allowed if we have a delivery in the area. Orders that do not qualify for freight allowed are generally shipped best way with freight prepaid and added to the invoice. Drop shipments have a minimum order of \$5,000 and need to be within a 150 mile radius of your branch. Drop shipments over 150 miles require a minimum order of \$10,000.

#### **Minimum Orders**

Royal has no minimum size requirement for an order. Add-ons are welcomed.

### **Credit Terms**

Terms are 2% 10th Prox. Net 25th.

#### **Return Goods**

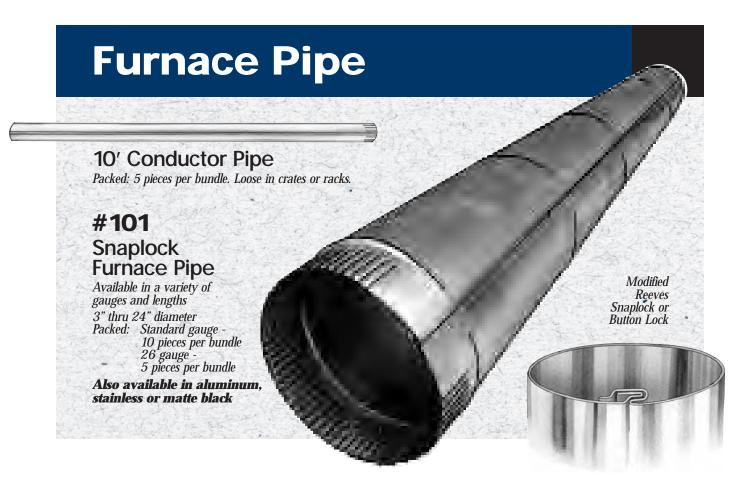
Our aim is for you to be completely satisfied with all of our products. Defective or damaged products will be replaced or credited at your option. Order errors or over stock may also be returned, but may be subject to a 15% restocking fee depending on Royals ability to resale. Special ordered products may not be returned. Please call the order department for authorization and the best way to return goods.

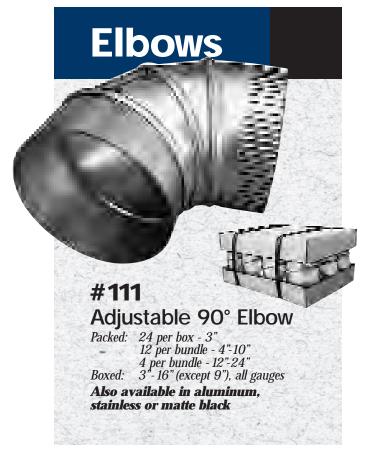
### **Acceptance of Orders**

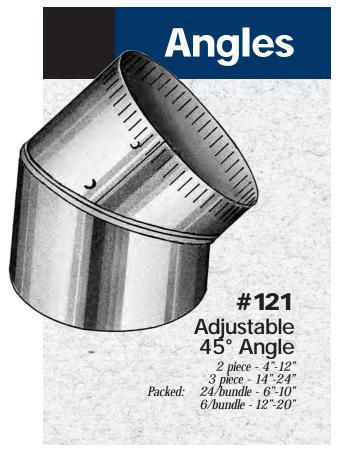
All orders are subject to acceptance by our sales department. Orders for less than our standard packaging quantity will be increased to the standard quantity. A standard packaging list is included with your catalog.

### **Pricing**

Prices are subject to change without notice, however, when possible, Royal Metal Products will give a 30 day written notice. Call 1-800-520-6593 for pricing inquiries.

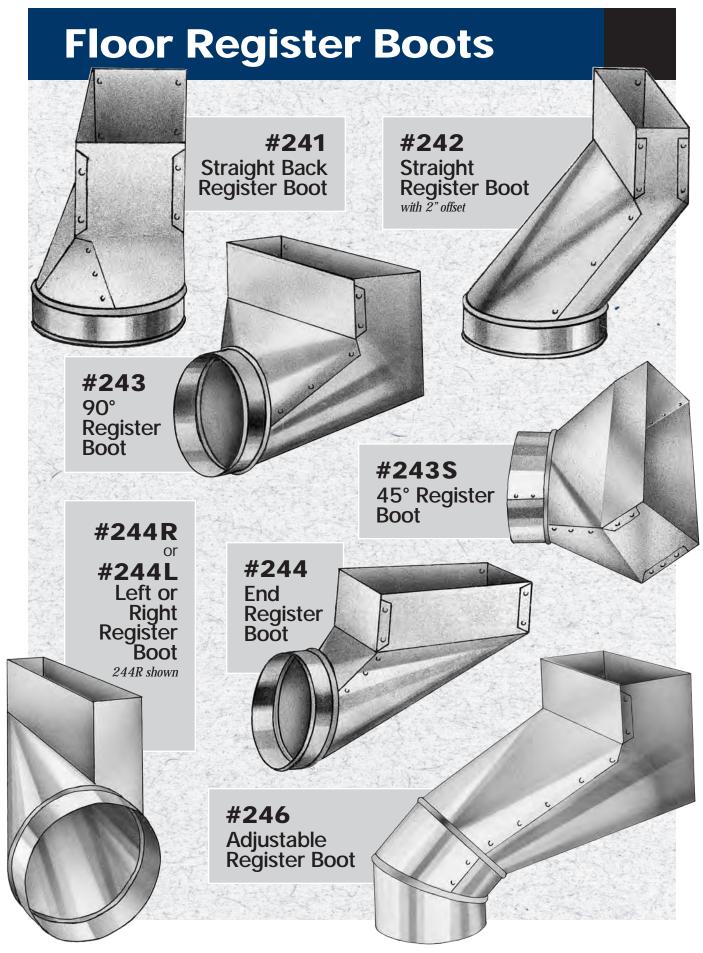




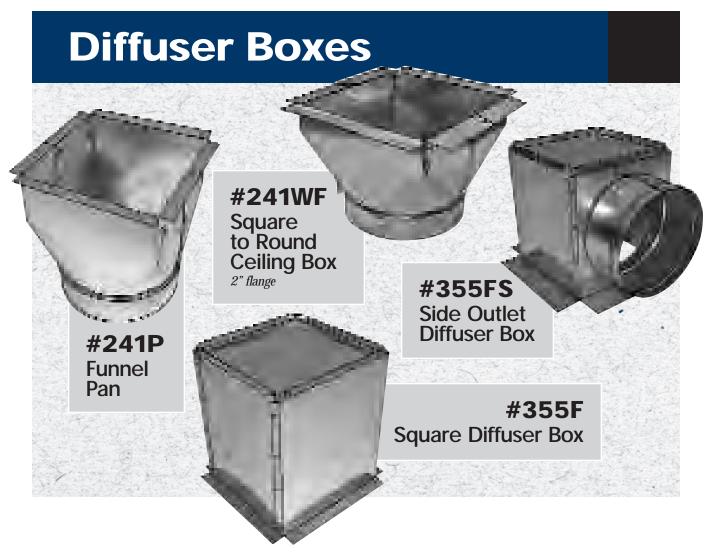




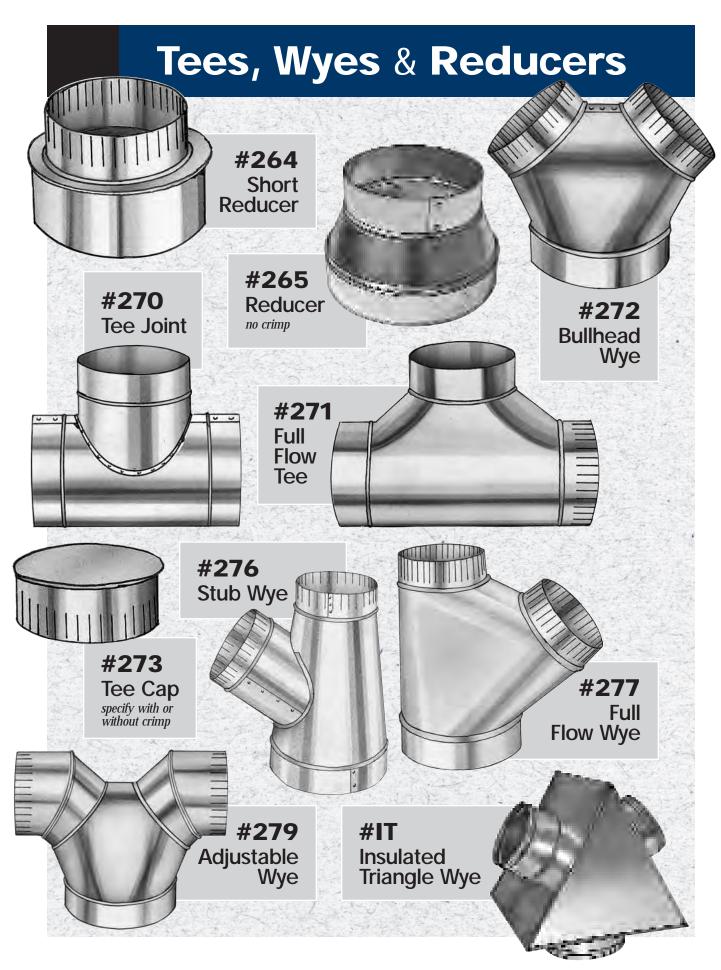






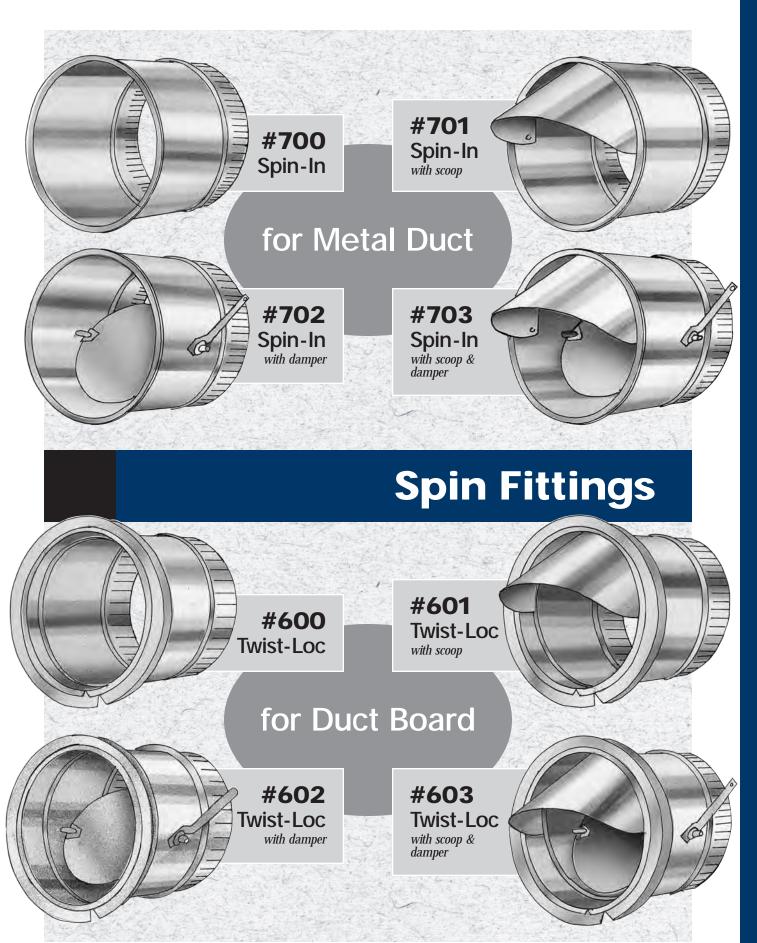


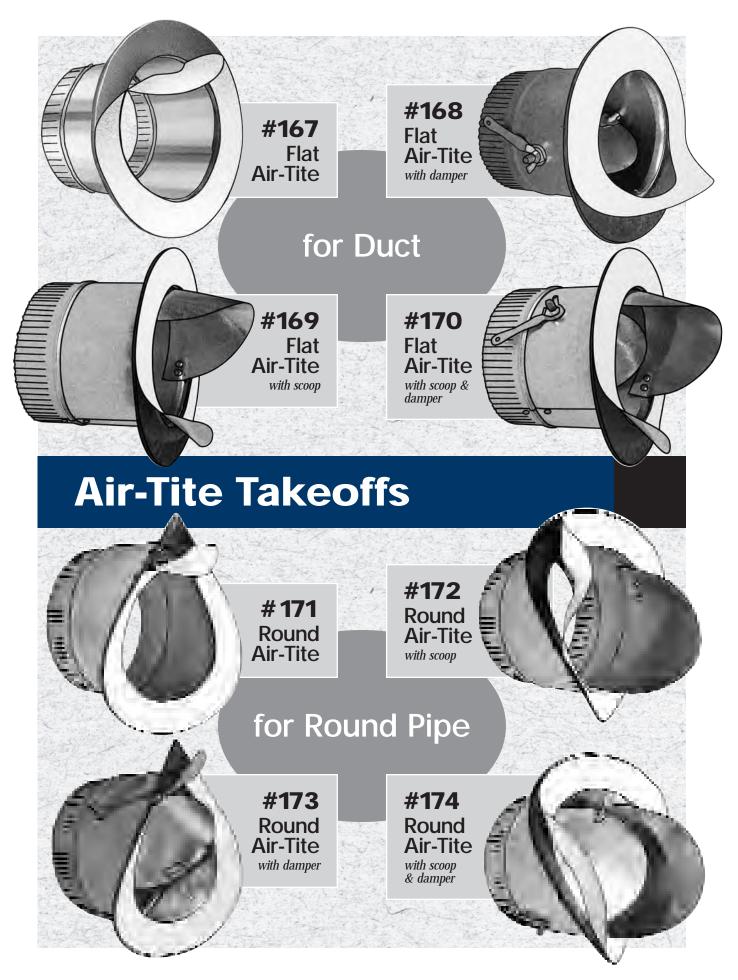


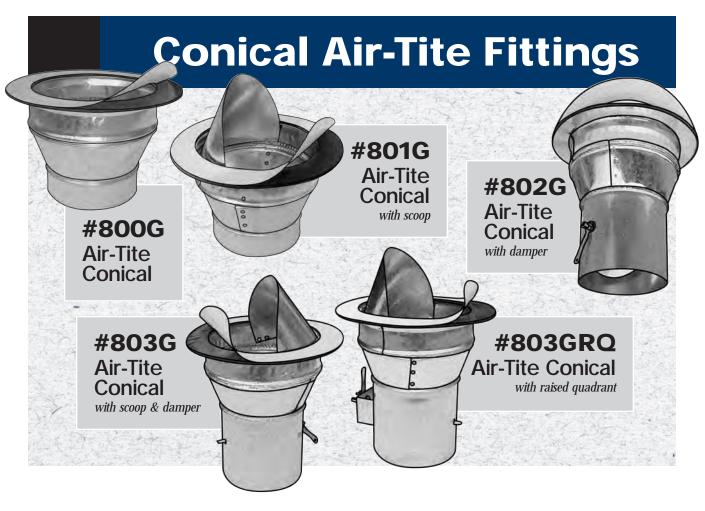


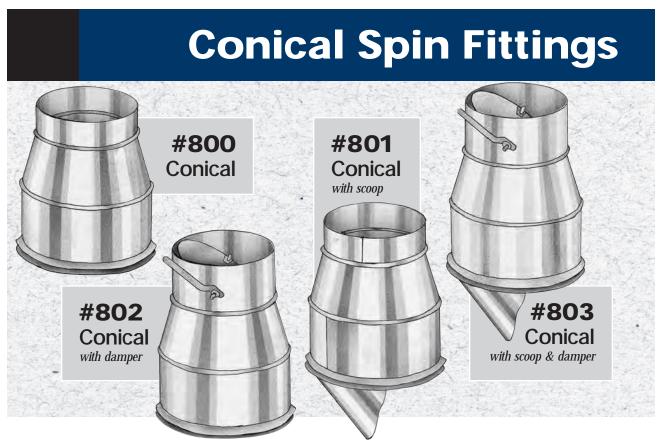
# **Tab Collars & Dampers**



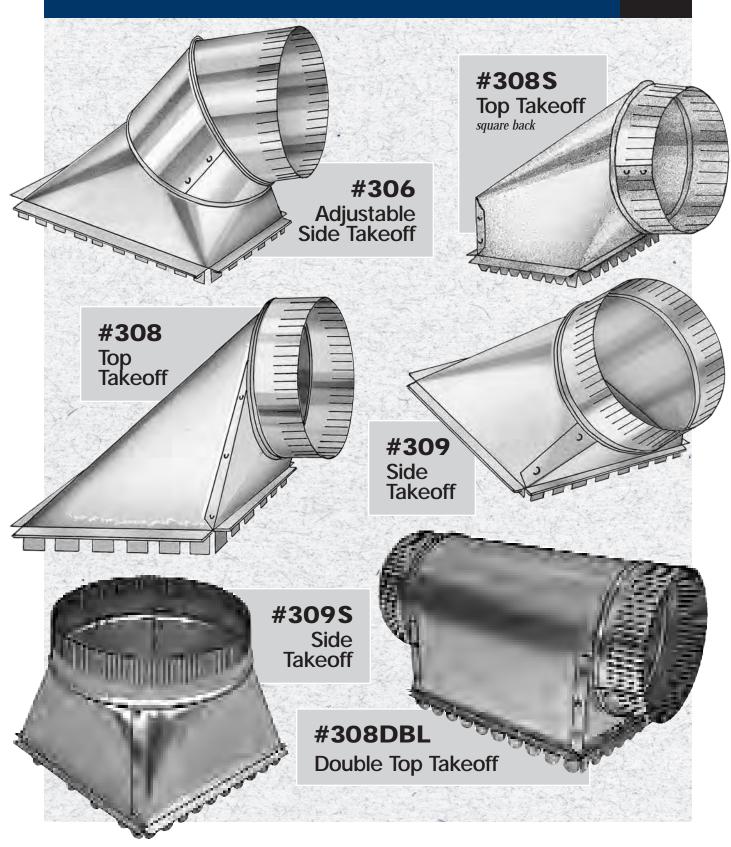






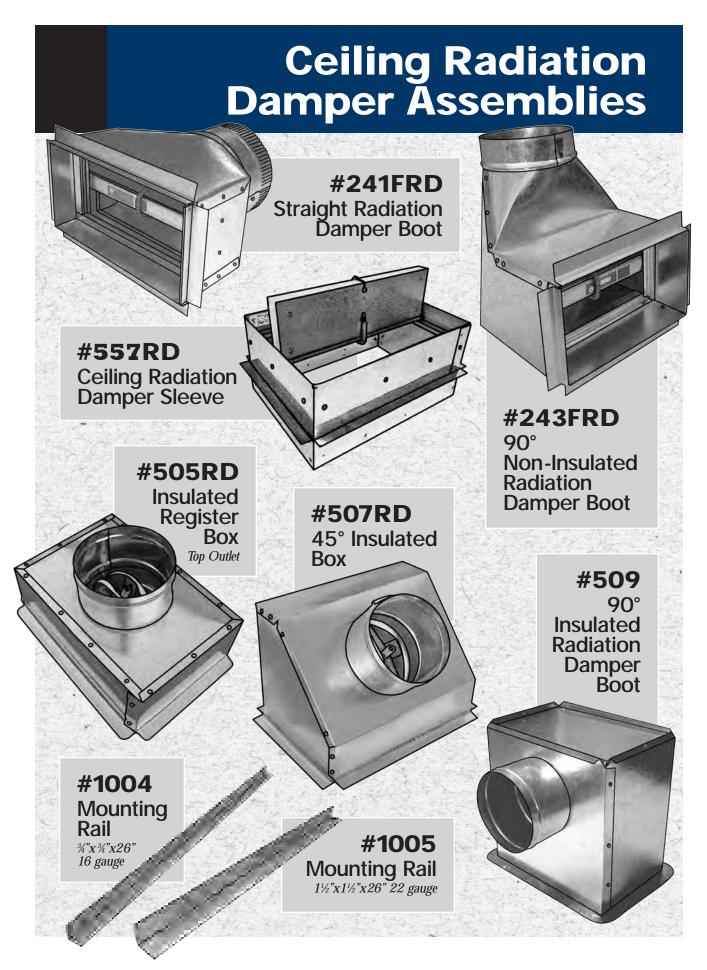


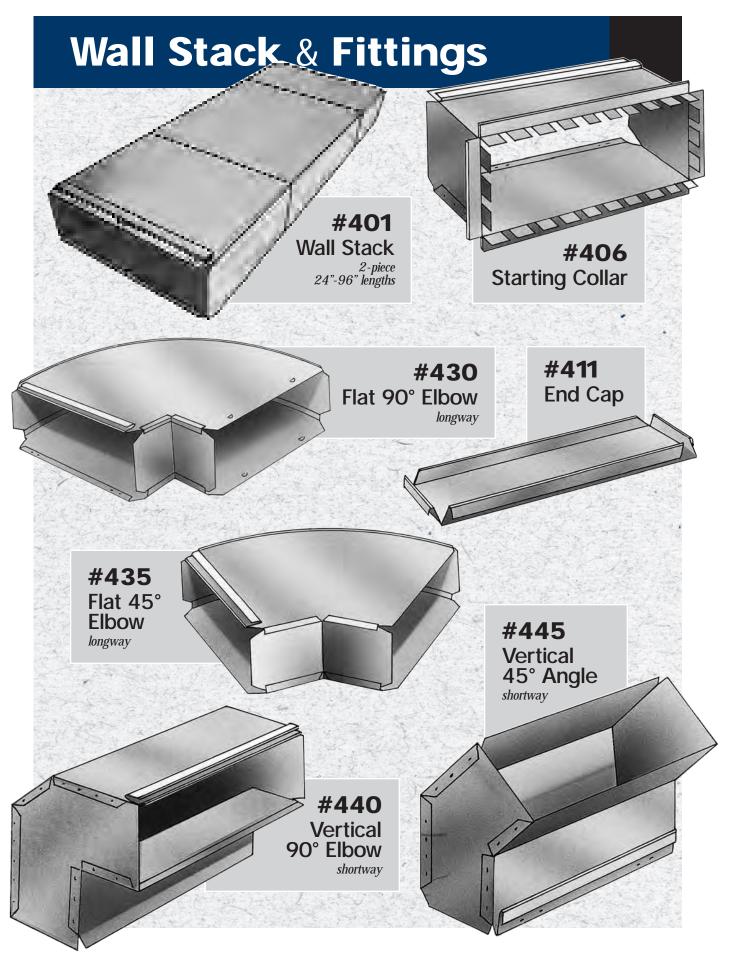
# Takeoffs for Metal & Duct Board

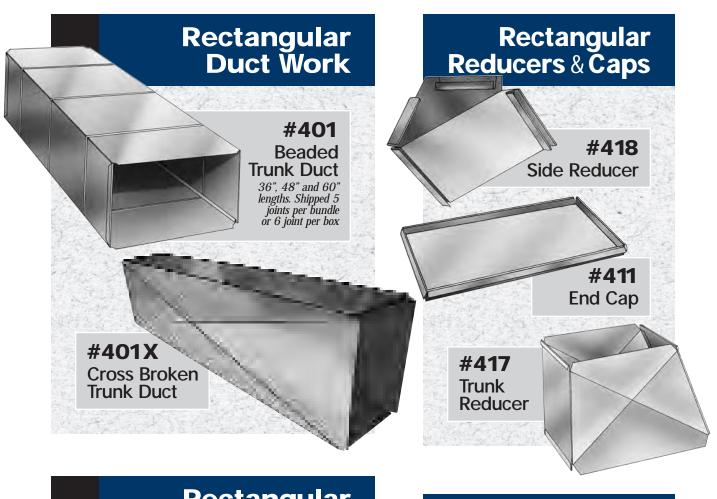


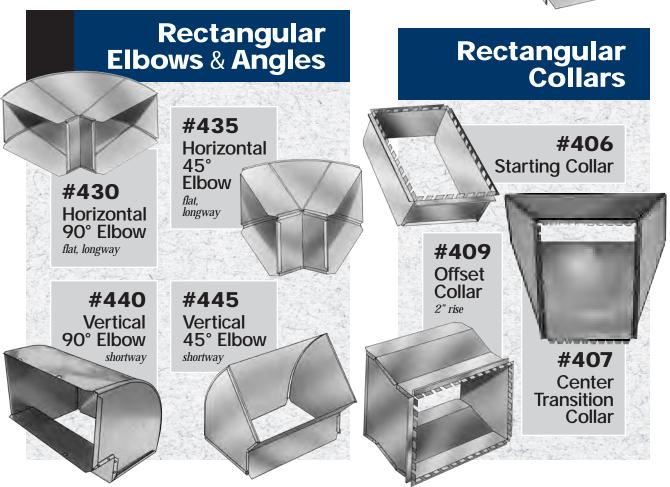


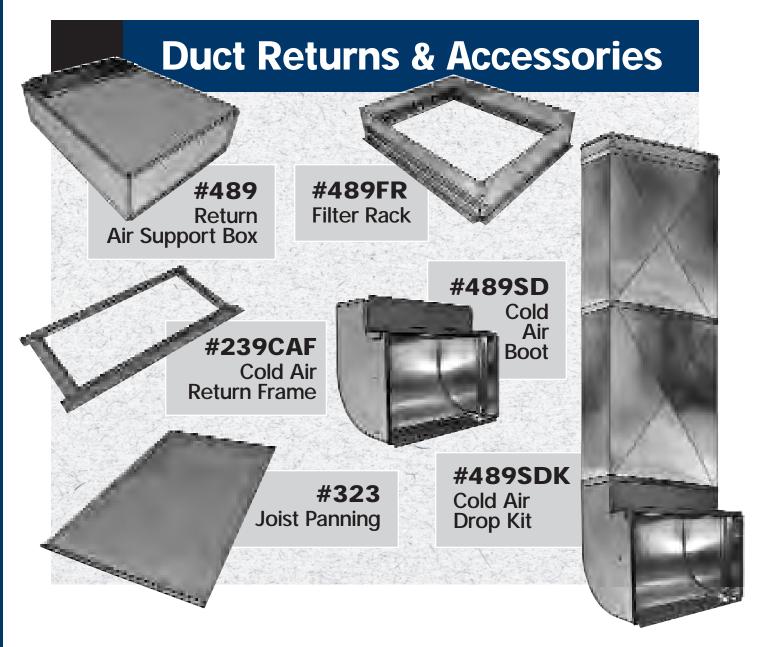


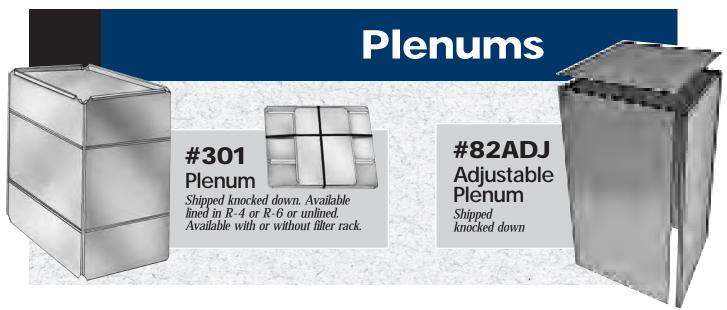


















# **Flexible Duct**





Mobile Home Flex Duct (Black)

### #901 Flex Duct (Silver)

Product Data: Product Data:
Class 1 Flexible Air Duct
Code Compliance: NFPA 90A & 90B, UL181
Reinforced, metalized polyester vapor barrier
Airtite polyester inner core
Standard lengths of 25ft
Diameters 4"-20"
Available in R-4.2, R-6.0, or R-8.0



#903

Product Data:



Packaging: 1 Piece Per Bag/Carton 1 Layer Per Pallet Full Pallet Quantities



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	R-4.2		R-6.0		R-8.0	
S. SANK	Pallet Qty	Layer Oty	Pallet Qty	Layer Oty	Pallet Oty	Layer Qty
4"	150	30	150	30	100	20
5"	150	30	125	25	80	20
6"	125	25	100	20	64	16
7"	100	20	80	16	64	16
8"	80	16	80	16	48	12
9"	80	16	60	12	36	9
10"	60	12	45	9	36	9
12"	45	9	45	9	36	9
14"	45	9	45	9	24	6
16"	24	6	24	6	24	6
18"	16	4	16	4	16	4
20"	16	4	16	4	16	4
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# The Royal Advantage

At Royal Metal Products, our mission is to create the highest level of quality, service, and value for each and every customer, every day. We refer to this standard of performance as the Royal Advantage.

### **Superior Quality**



The Royal Advantage begins by delivering the highest quality products in the industry. This is accomplished by using the highest grade steel and materials in all of our products, and committing to a process of continuous improvement in all stages of manufacturing to meet and exceed the industry benchmarks set for each product. Our updated facilities and equipment insure that we keep pace with the ever changing and growing marketplace. We offer a 100% product satisfaction guarantee. Our quality control program insures that every product is stamped with our logo and size for ease of identification and stocking, and each box is inspected for quality and count accuracy.

### **Superior Service**

Royal Metal Products offers an unmatched level of personalized customer service. Our dedicated customer service representatives verify order receipt and accuracy for every order, and follow-up with a call to schedule deliveries 3 days before shipment. During deliveries, our truck drivers will assist in the unloading process, and will call in any errors or shortages before leaving the branch. All errors or shortages are shipped same or next business day at Royal's expense. Royal extends to all of our customers a standard weekly delivery service with no backorders.



### **Superior Value**



Superior value is created by selling superior quality products and service for the same market price as our competitors, and doing so consistently over time. These 3 elements delivered in combination, create a business experience for our customers that is unmatched in the industry.

Are you ready to experience the Royal Advantage?



**Superior Quality Superior Service Superior Value** 

that's the Royal Advantage

#### Sheet Metal Products for the HVAC Industry





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